



# clivia conference 2014

TAKING CLIVIAS INTO THE FUTURE

## **2014 CLIVIA SOCIETY AUCTION**

Joubert van Wyk - [myclivia@iafrica.com](mailto:myclivia@iafrica.com), and Sean Chubb - [kzncliviabreeders@cliviasa.co.za](mailto:kzncliviabreeders@cliviasa.co.za)

The Clivia Society will be holding its 6th quadrennial International Conference coupled with an auction of various rare and exceptional clivias. The conference will be held on Thursday 18 September 2014, and the auction will be held in the afternoon of Friday 19 September 2014 at the Royal Show Grounds, in the Conference Auditorium, Pietermaritzburg, South Africa.

### **Introduction**

The objective is to provide conference attendants the opportunity to acquire various extraordinary plants for their collections and create additional excitement and publicity around the conference. The auction also has the benefit for the owners of exceptional plant material to market their plants to a discernable market segment able to pay up and for sellers to establish current market prices for some of their plants. Auctions are generally regarded as efficient price setting mechanisms, and as such, can serve as an interesting benchmark and reference price determination function within the clivia community.

The auction will be held on the afternoon of Friday 19 September in the Conference Auditorium. Registration will commence at 3.00pm. Drinks and snacks will be served thereafter. The auction will then commence at 5.00pm.

The commission from the sales will be used to cover the auction related costs, with the Society's share going for general Society use.

The auction will consist of a live auction of between 50 to 70 plants and artefacts.

### **Timetable**

May 2014: Invitations open for Clivia Society members to submit entries.

By 28 June 2014: Entries to be submitted

By 4 August 2014: Entries adjudicated and entrants informed; Photos placed on Conference web pages

17 September 2014: Display area prepared

18 September 2014: Benching - between 8 a.m. and 9 a.m.

19 September 2014: Bidder registration; Auction; Buyer payments; Plants collected

Within week post auction: Society and KZN Clivia Club commission and sellers' money transferred.

### **Selection process**

A panel nominated by the Society will serve as the Auction Selection Panel. Such panel will consider the entries and select approximately 50 to 70 plants for the live auction. Entrants will be informed of the selection and/or non-selection of their entered plants as per the above timetable.

A reserve price may be specified on the application form for a plant but preference may be given to plants where no reserve price is specified. Reserve prices will be displayed with the plants, together with the name of the seller and ideally a short description of the plant.

### **Entries**

An entry consists of:

Three electronic photos – one showing the umbel of the entry plant and the other photo showing the entire plant of the actual plant on offer. The photographs must be no smaller than 800kb and no larger than 1.5 Megabytes. Recommended size could be achieved at 72 ppi and 800 x 600 pixels in 8 bit mode enabling good quality photographs to be used on the Society's web pages displaying the flowers and the plant. If possible, there should be a Colour Chart II clearly visible in one of the photographs showing the nearest colour next to a flower.

A fully completed entry form relating to the entry plant.

Only fully completed entries will be considered.

### **Rules and regulations**

A selection panel will adjudicate all entries, using the information and digital photographs submitted, to decide on the auction plants.

Only one specimen of a specific clone/cultivar (for instance 'Potties Peach' or 'Q2') will be auctioned. If submissions for more specimens of a specific clone (which is included in the list of plants to be auctioned) is received the most mature offset will be selected. More than one specimen will only be allowed if, in the opinion of the selection panel, it is warranted.

Mature plants should be entered for selection. In exceptional cases the selection panel will consider allowing immature offsets to be auctioned.

The panel's decision is final and will be made known on or about 4 August 2014.

A commission of 10% will be payable by the seller to the Society (which the Society will share on a 50:50 basis with the KZN Clivia Club) following the sale of each item. The commission will be deducted from the selling price and the net amount will be electronically transferred, within 7 days of the auction, to the bank account of the seller specified in the original entry (or the South African bank account of the agent of a non-South African resident). Only electronic payments in Rand will be made.

Setoff will not be allowed i.e. sellers cannot offset any of their sale proceeds against any purchases made by them. Purchases must be paid for in full.

If a plant remains unsold due to the highest bid being lower than the reserve price, a commission of 10% will be payable by the owner on the highest bid received subject to a maximum of R1000.00 and a minimum of R100.00. Such a payment is to be made to the Society Treasurer immediately after the auction before the plant will be released to the unsuccessful seller.

In the event of a buyer not being able to effect payment for a plant, such plant will remain the property of the seller and can be collected by the seller immediately after the auction.

Any plants not collected by the later of 21:00 on Friday, 19 September, or within an hour of the end of the auction will not be the responsibility of the Society or any of its office bearers.

Sellers of plants, who cannot stay until the end of the Auction, must please appoint an agent to collect his/her plant, should it be unsold, due to no interest or a reserve price not being reached. Such sellers must also notify the Auction Master about the name of their agent.

The panel reserves the right to change the rules as deemed necessary or appropriate.

No correspondence will be entered into by the Society, whose decisions will be final and binding.

### **Conditions of sale**

Attendance at the auction is free. A bidder's ticket will be R100.00, which will be refunded after the auction.

The auction list of sale is final.

Goods are sold "voetstoots".

Buyers or their agents must be present at the auction.

The highest bidder is the purchaser, subject to the auction item's reserve price (if any) being met.

Bidding and payment will be in SA currency.

Payment can be made by electronic payments (internet access will be available for winning bidders to be able to do internet banking transfers) within 1 hour after the end of the auction. Any other payment, except cash, only by prior arrangement. Ownership of plants is transferred to the new owner (buyer) on payment. No Credit is available.

Although the Society facilitates the auction on behalf of sellers, the Society nor their office bearers or subsidiary clubs are responsible or accountable for the authenticity of any item on offer, or responsible for any plant between the time of benching and the time of collection.

### **Benching and display**

The selected auction plants must be benched between 8 a.m. and 9 a.m. on Thursday, 18 September at the Conference Room. They will be on display to the conference attendants during the day on Thursday, 18 September until the start of the auction.

### **Registration and bidding**

Bidders for the live auction will be required to register. Only bidders with registration numbers will be allowed to bid in the live auction. Bidders must register prior to the live auction. Interested parties who would like to bid on any of the plants on offer but who are not able to attend in person must find an agent to bid for them during the auction – noting that full payment must happen within an hour of the last plant auctioned as per the payment instructions contained in this document.

### **Non-residents in South Africa**

Parties not resident in South Africa should obtain an agent in South Africa to whom they can send a plant they wish to enter into the auction. If the entry is accepted, the entrant should ensure that his/her South African agent is aware of these rules and the requirements, and that her/his plant(s) are benched at the appropriate time. The Society will transfer the net proceeds of successful sales (after deduction of the sale commission) to the seller's agent's Rand account in South Africa. The Society will not apply for Exchange Control approval to pay any monies outside South Africa. The Society does not take responsibility for arrangements between sellers and their agents in any form or other.